





# YOUR EXPONENTIAL SUCCESS SCORECARD



Exponential Success is your capacity to think differently, to be unorthodox, and to achieve the "impossible."

	STRUGGLE 			STRIVING 			CONVENTIONAL SUCCESS 			EXPONENTIAL SUCCESS 			Where I am now	Where I want to be
	1	2	3	4	5	6	7	8	9	10	11	12		
<b>IMPACT</b>	You feel frustrated at working so hard for so little return.			Your impact is growing but it's tiring working so hard.			You're satisfied with the impact you make.			You focus only on what will have an exponential impact on your life, relationships and business.				
<b>MONEY &amp; RECOGNITION</b>	You resent not having the money and recognition that others do.			Your main focus is on creating money and building recognition.			You're comfortable with the money and the recognition you have.			You have enough money and recognition to focus on leaving a legacy or having more freedom.				
<b>RULE BREAKING</b>	You feel annoyed at having to fit in and follow the rules.			You love to break the rules.			You don't want to break any rules that might jeopardize your success.			You're willing to risk your current success to get to the next level.				
<b>PROBLEM SOLVING</b>	You feel trapped by all the problems you have.			You love solving problems.			You like having followers and solving their problems.			You take on challenges that look "impossible."				
<b>BIAS FOR ACTION</b>	You feel angry at the lack of opportunities—and you feel unable to take decisive action.			You say yes to every opportunity and you do everything as fast as possible.			You have tons to do but you like it that way.			You say Hell No to any opportunity that's not a Hell Yes.				
<b>EXTRAORDINARY PEOPLE</b>	You rarely meet new people and your network looks the same as it did 20 years ago.			You have outgrown your old community but you're afraid to let them go.			You love being surrounded by people who admire you, think like you or act like you.			You spend time with people who challenge and inspire you. You create leaders, not followers.				
<b>HUGE VISION</b>	You don't set big goals because if you fail you'll feel disappointed.			You set massive goals. Sometimes you fail. Sometimes you succeed.			You've achieved everything you ever wanted.			You have a mission so big that nothing will stop you.				
<b>ENERGY</b>	You feel exhausted—from working so hard and from being constantly afraid.			You work hard but you're energized by the risks you take.			You have just enough energy to take care of your business—and no more.			You wake up each morning with your blood singing at the thought of being alive.				